1	S.18
2	Introduced by Senators Pearson, Sears, Perchlik and Sirotkin
3	Referred to Committee on Judiciary
4	Date: January 16, 2019
5	Subject: Court procedure; standard-form contracts
6	Statement of purpose of bill as introduced: This bill proposes to create a
7	rebuttable presumption that certain contractual terms are substantively
8	unconscionable when included in certain standard-form contracts.
9	An act relating to consumer justice enforcement
10	It is hereby enacted by the General Assembly of the State of Vermont:
11	Sec. 1. 9 V.S.A. chapter 152 is added to read:
12	CHAPTER 152. MODEL STATE CONSUMER JUSTICE ENFORCEMENT
13	ACT; STANDARD-FORM CONTRACTS
14	§ 6055. UNCONSCIONABLE TERMS IN STANDARD-FORM
15	CONTRACTS PROHIBITED
16	(a) Unconscionable terms. There is a rebuttacle presumption that the
17	following contractual terms are substantively unconscionable when included in
18	a standard-form contract to which only one of the parties to the contract is an
19	individual and that individual does not draft the contract.

1	(1) A requirement that resolution of legal claims takes place in an
2	inconvenient venue. As used in this subdivision, "inconvenient venue" for
3	State law claims means a place other than the state in which the individual
4	resides or the contract was consummated, and for federal law claims means a
5	place other than the federal judicial district where the individual resides or the
6	contract was consultamated.
7	(2) A waiver of the individual's right to assert claims or seek remedies
8	provided by State or federal statute.
9	(3) A waiver of the individual's right to seek punitive damages as
10	provided by law.
11	(4) Pursuant to 12 V.S.A. § 465, a provision that limits the time in
12	which an action may be brought under the contract or that waives the statute of
13	limitations.
14	(5) A requirement that the individual pay feet and costs to bring a legal
15	claim substantially in excess of the fees and costs that this State's courts
16	require to bring such a State law claim or that federal courts require to bring
17	such a federal law claim.
18	(b) Relation to common law and the Uniform Commercial Code In
19	determining whether the terms described in subsection (a) of this section are
20	unenforceable, a court shall consider the principles that normally guide courts
21	in this State in determining whether unconscionable terms are emorceable.

1	Additionally the common law and Uniform Commercial Code shall guide
2	courts in determining the enforceability of unfair terms not specifically
3	identified in subsection (a) of this section.
4	(c) Severability. If a court finds that a standard-form contract contains an
5	illegal or unconscionable term, the court shall:
6	(1) refuse to enforce the entire contract or the specific part, clause, or
7	provision containing the illegal or unconscionable term; or
8	(2) so limit the application of the illegal or unconscionable term or the
9	clause containing such term as to avoid any illegal or unconscionable result.
10	(d) Unfair and deceptive act and practice.
11	(1) It is an unfair and deceptive practice in violation of section 2453 of
12	this title to include one of the presumptively unconscionable terms identified
13	in subsection (a) of this section in a standard-form contract to which only one
14	of the parties to the contract is an individual and that individual does not draft
15	the contract. Notwithstanding any other provisions to the contrary, a party
16	who prevails in a claim under this section shall be entitled to \$1,000.00 in
17	statutory damages per violation and an award of reasonable costs and
18	attorney's fees.
19	(2) Each term found to be unconscionable pursuant to subsection (a)
20	shall constitute a separate violation of this section.

1	(e) Limitation on applicability. This section shall not apply to contracts to
2	which one party is:
3	(1) regulated by the Vermont Department of Financial Regulation; or
4	(2) a financial institution as defined by 8 V.S.A. § 11101(32).
5	(f) Acceptance of inherent risks. Nothing in this chapter shall be construed
6	to limit the application of 12 V.S.A. § 1037 (acceptance of inherent risks).
7	Sec. 2. LEGISLATIVE INTENT
8	The General Assembly acknowledges that outdoor recreation is an
9	important part of Vermont's economy and culture that encourages healthy
10	communities and individuals, increases our connection to nature, enhances the
11	Vermont lifestyle, and supports the attraction of high quality employers and a
12	sustainable workforce in all economic sectors. It is not the intent of the
13	General Assembly to change the way courts allocate responsibility for the
14	inherent risks of any outdoor recreational activity or sport.
15	Sec. 3. EFFECTIVE DATE
16	This act shall take effect on October 1, 2020.
	Con. 1. O V.S.1. chapter 152 is added to read:
	CHAPTER 152. MODEL STATE CONSUMER JUSTICE ENFORCEMENT ACT: STANDARD-FORM CONTRACTS
	§ 6055. UNCONSCIONABLE TERMS IN STANDARD-FORM
	<u>CONTRACTS PROHIBITED</u>
	(a) Unconscionable terms. There is a rebundble presumption that the following contractual terms are substantively unconscionable when included in
	a standard-form contract to which only one of the parties to the contract is an
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- (1) A requirement that resolution of legal claims takes place in an inconvenient venue. As used in this subdivision, "inconvenient venue" for State law claims means a place other than the state in which the individual resides or the contract was consummated, and for federal law claims means a place other than the federal judicial district where the individual resides or the contract was consummated. Notwithstanding this subdivision, a standard-form contract may include a term requiring that resolution of legal claims takes place in a State or federal court in Vermont.
- (2) A waver of the individual's right to assert claims or seek remedies provided by State or federal statute.
- (3) A waiver of the individual's right to seek punitive damages as provided by law.
- (4) Pursuant to 12 V.S.A. § 465, a provision that limits the time in which an action may be brought under the contract or that waives the statute of limitations.
- (5) A requirement that the individual pay fees and costs to bring a legal claim substantially in excess of the fees and costs that this State's courts require to bring such a State law craim or that federal courts require to bring such a federal law claim.
- (b) Relation to common law and the Uniform Commercial Code. In determining whether the terms described in subsection (a) of this section are unenforceable, a court shall consider the principles that normally guide courts in this State in determining whether unconstionable terms are enforceable. Additionally, the common law and Uniform Commercial Code shall guide courts in determining the enforceability of unfair terms not specifically identified in subsection (a) of this section.

(c) Severability.

- (1) If a court finds that a standard-form contract contains an illegal or unconscionable term, the court shall:
- (A) refuse to enforce the entire contract or the specific part, clause, or provision containing the illegal or unconscionable term; or
- (B) so limit the application of the illegal or unconscionable term or the clause containing such term as to avoid any illegal or unconscionable result.
- (2) In performing its analysis under this subsection (c), the court shall consider the actual purposes of the contracting parties and whether severing the term would create an incentive for contract drafters to include similar illegal or an employee terms.

(1) Unfair and deceptive act and practice.

- (1) In an underlying legal dispute between the drafting and nondrafting parties in which the drafting party seeks to enforce one or more terms identified in subsection (a) of this section, and upon a finding that such terms are actually unconscionable, the court may also find that the drafting party has thereby commuted an unfair and deceptive practice in violation of section 2453 of this title ana may order up to \$1,000.00 in statutory damages per violation and an award of reasonable costs and attorney's fees.
- (2) Each term found to be unconscionable pursuant to subsection (a) of this section shall constitute a separate violation of this section.
- (e) Limitation on applicability. This section shall not apply to the following contracts:
 - (1) A contract to which one party is:
- (A) regulated by the Vermont Department of Financial Regulation; or
 - (B) a financial institution as defined by 8 V.S.A. § 1.101(32).
- (2) A contract for the nondrafting party's enrollment or participation in a recreational activity, sport, or competition.

Sec. 2. EFFECTIVE DATE

Sec. 1. 9 V.S.A. chapter 152 is added to read:

<u>CHAPTER 152. MODEL STATE CONSUMER JUSTICE ENFORCEMENT ACT; STANDARD-FORM CONTRACTS</u>

§ 6055. UNCONSCIONABLE TERMS IN STANDARD-FORM CONTRACTS PROHIBITED

- (a) Unconscionable terms. There is a rebuttable presumption that the following contractual terms are substantively unconscionable when included in a standard-form contract to which only one of the parties to the contract is an individual and that individual does not draft or have a meaningful opportunity to negotiate the contract:
- (1) A requirement that resolution of legal claims takes place in an inconvenient venue. As used in this subdivision, "inconvenient venue" for State law claims means a place other than the state in which the individual resides or the contract was consummated, and for federal law claims means a place other than the federal judicial district where the individual resides or the contract was consummated. Notwithstanding this subdivision, a standard-form

contract may include a term requiring that resolution of legal claims takes place in a State or federal court in Vermont.

- (2) A waiver of the individual's right to a jury trial or to bring a class action.
- (3) A waiver of the individual's right to seek punitive damages as provided by law.
- (4) Pursuant to 12 V.S.A. § 465, a provision that limits the time in which an action may be brought under the contract or that waives the statute of limitations.
- (5) A requirement that the individual pay fees and costs to bring a legal claim substantially in excess of the fees and costs that this State's courts require to bring such a State law claim or that federal courts require to bring such a federal law claim.
- (b) Relation to common law and the Uniform Commercial Code. In determining whether the terms described in subsection (a) of this section are unenforceable, a court shall consider the principles that normally guide courts in this State in determining whether unconscionable terms are enforceable. Additionally, the common law and Uniform Commercial Code shall guide courts in determining the enforceability of unfair terms not specifically identified in subsection (a) of this section.

(c) Severability.

- (1) If a court finds that a standard-form contract contains an illegal or unconscionable term, the court shall:
- (A) refuse to enforce the entire contract or the specific part, clause, or provision containing the illegal or unconscionable term; or
- (B) so limit the application of the illegal or unconscionable term or the clause containing such term as to avoid any illegal or unconscionable result.
- (2) In performing its analysis under this subsection, the court may consider the actual purposes of the contracting parties and whether severing the term would create an incentive for contract drafters to include similar illegal or unconscionable terms.
 - (d) Unfair and deceptive act and practice.
- (1) In an underlying legal dispute between the drafting and nondrafting parties in which the drafting party seeks to enforce one or more terms identified in subsection (a) of this section, and upon a finding that such terms are actually unconscionable, the court may also find that the drafting party

has thereby committed an unfair and deceptive practice in violation of section 2453 of this title and may order up to \$1,000.00 in statutory damages per violation and an award of reasonable costs and attorney's fees.

- (2) Each term found to be unconscionable pursuant to subsection (a) of this section shall constitute a separate violation of this section.
- (e) Limitation on applicability. This section shall not apply to the following contracts:
 - (1) A contract to which one party is:
- (A) regulated by the Vermont Department of Financial Regulation; or
- (B) a financial institution as defined by 8 V.S.A. § 11101(32) or a credit union as defined by 8 V.S.A. § 30101(5).
- (2) A contract for the nondrafting party's enrollment or participation in a recreational activity, sport, or competition.
- (3) A motor vehicle retail installment contract subject to 9 V.S.A. chapter 59.

Sec. 2. EFFECTIVE DATE

This act shall take effect on October 1, 2020.